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WHO

are we?

ECM Business Services (PTY) LTD is a B-BBEE Level 1 & a Microsoft Gold Partner company that's recognized for providing superior ICT services for business customers, from the secure operation of legacy systems and classical ICT services, to the transition to cloud-based services (including Microsoft Azure, Microsoft Office 365, Data Migrations, SQL & NoSQL Databases, Data Analytics, Power BI, Microsoft Licensing, OVS, OLP, CSP, SPLA Licensing Programs, Microsoft Dynamics 365 & CRM, Enterprise Content Management, & Next Generation Networks Tailored Infrastructure) as well as new business models and innovation projects in the Cloud Computing space.

WHY

do we do it?

Because we are fully capable do deliver services of this nature



VISION

we consider our company to be an industry leader in the Information Technology sector and pride ourselves in the value we deliver to our clients. ECM Business Services Pty (Ltd) is dedicated to offering the best possible service to our clients and we always do whatever necessary to achieve our goals.

WHY

ECM?

We live & breathe Digital, we understand technology how to harness it.

We understand people and enable our people to build solutions that appeal to your business.

VP

Value Proposition

It's not what we do, it's **how we do it**. It's about co-creating something unexpected, it's about filling a gap that didn't exist 10 years ago, with something that will solve the problem and help **propel the business** into the next decade. It's about **lasting innovation** and creating **immediate value**. It's about **enabling your business for the future**. No matter what the challenge

WE

do things differently

ECM Approach

- ✓ Always digital
- ✓ Think of ecosystems
- ✓ Entrepreneurial
- ✓ Risk taker
- ✓ Relationship driven
- ✓ Agile

We find a way

MARKET Approach

- Competitive
- Think of organisations
- Bureaucratic
- Process driven
- Profit driven
- Inflexible

WHO

do we do it for?



Enterprise complex environment

We work with successful, progressive, organisations who are not afraid to change in order to stay relevant.

More than **500** successful projects

In business for **6** years

Our Service is also a very valuable resource to assist with the research and development of your IT strategy, budget and services roadmap and in most cases we use the Microsoft Infrastructure Optimization (IO) and Business Process Infrastructure Optimization (BPIO) & Adoption Framework as a referenced offering for many of our current clients.

SERVICES

No two businesses are the same, and in the same way no two solutions are the same. Our **history in the Digital realm and IT domain** has provided us a significant step-up to be able to **design agile, responsive and “personalized”** solutions no matter what the requirement.

Being able to draw on our 4 service pillars, IT Consulting is what we do best.

IT Consulting Services

The IT Consulting Service is a shared service across our offerings and has a simple mandate of ensuring best practice architectures supported by solid operational and administration principles. Closely aligned with strategic partners ensuring up to date offerings across the many segments of IT.

ICT Resourcing Services

As the pace of digital transformation adoption increases, so does the challenge of finding people with the right experience to move your strategy forward. We have invested in product specific engineers, Solutions Architects, Software Developers, Project Managers & Subject Matters Experts that have extensive knowledge for delivering results.

Infrastructure & Hosting

We have a dedicated world-class hosting facility on Microsoft Azure Hyperscale Cloud from where we are hosting numerous private and commercial platforms. The hosting facility is managed by Microsoft & our onsite dedicated personnel and support logging is via our managed helpdesk via a service desk portal.

Microsoft Licensing Services

Microsoft is one of the world's largest software vendors according to Gartner. The ECM Microsoft licensing services offers a comprehensive set of Licensing Model; from Enterprise Agreement (“EA”), Open Value Subscriptions, Volume Licensing, to Cloud Solution Provider Subscriptions & Renewals. Our licensing program is designed for organizations that have standardized on Microsoft technology. As a Microsoft reseller we offer substantial cost savings over standard license pricing, which streamlines software purchases & license management and process for our customers.

TECHNOLOGY

If your in-house system takes the plunge and a disaster were to take place, you'd be rather stuck. No data, no servers, no website. Now what? When you send your data to the cloud, all your important documentation and files will always be available. Regardless of what happens, you will be up and running.

We combine our relationship led engagement model, agile delivery approach and technology to create the **BACKBONE** of **MODERN BUSINESSES**.

SERVICES

Our areas of capability include:

Infrastructure & Hosting	AZURE CLOUD	WEB HOSTING	CLOUD BACKUP	STORAGE	MIGRATION
Cloud Productivity	OFFICE 365	DYNAMICS 365	SHAREPOINT	MIGRATION	CSP
Integration & Automation	DEVOP	FLOW	POWER AUTOMATE/PLATFORM		API
Applications	DEVICE	GATEWAY	CONNECTIVITY	EDGE COMPUTING	SECURITY
Data	ARTIFICIAL INTELLIGENCE	MACHINE LEARNING	BI & ANALYTICS	BIG DATA	STRUCTURED
Security	IDENTITY & ACCESS MANAGEMENT			ANTIMALWARE	FIREWALL

DEVOPS | CSP | FLOW | POWER PLATFORM | MIGRATION | APPLICATIONS | SECURITY | CLOUD | APPS |



IT CONSULTING

The challenge is more present now than it has ever been. Businesses need to meet increasing demands, budgets are decreasing, and technology is becoming more advanced at a rapid rate.

Many organisations are facing numerous problems when it comes to IT.

Computers are prone to a plethora of problems and as a result, a great amount of money is being spent trying to find solutions to these problems. That in itself leads to a loss of revenue. Unless businesses plan to

- A. Build their own powerplant
- B. Build their own communication network
- C. Write every line of code

They will remain tied to this problem. Or will they?

SERVICES

- Azure As a Service
- Office 365
- Migration
- Dynamics 365 CRM
- Cloud Backup
- Microsoft Licensing & Renewals
- IT Support
- IT Consulting
- IT Security Services
- Threat Protection
- Antimalware
- Infrastructure & Hosting
- ICT Resourcing
- Architecture Services
- Analytics & BI
- Migration Services
- Integration Services
- Innovation
- Change management
- Governance
- Advisory Services

Our Partner Ecosystem

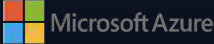
Key Strategic Partnership



Microsoft is our key strategic partner and one of the largest software manufacturers in the world. We are able to benefit upon the referral & sales programs to increase our capacity

We are able to increase our experience and capability by accessing global expertise, frameworks and methodologies

Product & Channel Alliances



An aerial photograph of a city at dusk. The sky is a mix of purple, blue, and orange. In the foreground, a multi-lane highway with light trails from traffic runs diagonally. To the left, three tall, modern skyscrapers with grid-like facades are illuminated from within. The rest of the city is a dense collection of buildings, some with lights on, stretching towards the horizon.

WE FIND A WAY TO SUCCEED

ECM Business Services (Pty) Ltd

